

WHOLE PLANET FOUNDATION

**Consolidated Financial Statements and
Independent Auditors' Report for the
Years Ended December 31, 2010 and 2009**





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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Whole Planet Foundation:

We have audited the accompanying consolidated statements of financial position of Whole Planet Foundation (U.S.), Whole Planet Foundation (Canada) and Whole Planet Foundation (U.K.) (collectively, the "Foundation") as of December 31, 2010 and 2009, and the related consolidated statements of activities and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Maxwell Locke + Ritter LLP

March 6, 2011

Affiliated Companies

ML&R PERSONNEL SOLUTIONS LLC

"The Resource for Direct Hire & Project Staffing"

ML&R WEALTH MANAGEMENT LLC

"A Registered Investment Advisor"

This firm is not a CPA firm

WHOLE PLANET FOUNDATION

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2010 AND 2009

	<u>2010</u>	<u>2009</u>
ASSETS:		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 4,177,383	\$ 3,303,328
Travel advances	6,000	-
Accounts and pledges receivable, net	<u>741,555</u>	<u>583,733</u>
Total current assets	4,924,938	3,887,061
PLEDGES RECEIVABLE	200,000	100,000
INVESTMENTS	243,034	240,651
PROGRAM-RELATED INVESTMENT RECEIVABLE	-	187,500
FIXED ASSETS, net	<u>7,262</u>	<u>9,091</u>
TOTAL ASSETS	<u><u>\$ 5,375,234</u></u>	<u><u>\$ 4,424,303</u></u>
NET ASSETS:		
Unrestricted net assets	\$ 4,679,828	3,706,459
Temporarily restricted net assets	693,034	715,594
Permanently restricted net assets	<u>2,372</u>	<u>2,250</u>
TOTAL NET ASSETS	<u><u>\$ 5,375,234</u></u>	<u><u>\$ 4,424,303</u></u>

See notes to consolidated financial statements.

WHOLE PLANET FOUNDATION

CONSOLIDATED STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
CHANGES IN UNRESTRICTED NET ASSETS:		
REVENUES:		
Contributions	\$ 5,087,618	\$ 3,626,490
Calendar sales	74,850	107,371
Other (loss) revenue	(53,065)	30,469
Total revenues	5,109,403	3,764,330
Net assets released from restrictions	603,539	1,321,929
Total revenues and net assets released from restrictions	5,712,942	5,086,259
EXPENSES:		
Program	4,287,091	2,399,196
Management and general	269,864	378,799
Fundraising and communications	182,618	186,635
Total expenses	4,739,573	2,964,630
Change in unrestricted net assets	973,369	2,121,629
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS:		
Contributions	380,979	521,467
Foundation grant	200,000	-
Net assets released from restrictions	(603,539)	(1,321,929)
Change in temporarily restricted net assets	(22,560)	(800,462)
CHANGES IN PERMANENTLY RESTRICTED NET ASSETS-		
Individual donor contributions	122	250
CHANGE IN NET ASSETS	950,931	1,321,417
NET ASSETS, beginning of period	4,424,303	3,102,886
NET ASSETS, end of period	\$ 5,375,234	\$ 4,424,303

See notes to consolidated financial statements.

WHOLE PLANET FOUNDATION

CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 950,931	\$ 1,321,417
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	10,754	14,882
Loss on disposal of fixed asset	-	760
Unrealized loss (gain) on investment	76,476	(17,441)
Donation of investments	(78,859)	(123,587)
Changes in operating assets and liabilities that provided (used) cash:		
Travel advances	(6,000)	-
Accounts and pledges receivable, net	(257,822)	863,144
Program related investment receivable	187,500	(187,500)
Accrued expenses	-	(1,000)
Net cash provided by operating activities	<u>882,980</u>	<u>1,870,675</u>
CASH FLOWS FROM INVESTING ACTIVITIES-		
Purchases of fixed assets	<u>(8,925)</u>	<u>-</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	874,055	1,870,675
CASH AND CASH EQUIVALENTS, beginning of period	<u>3,303,328</u>	<u>1,432,653</u>
CASH AND CASH EQUIVALENTS, end of period	<u><u>\$ 4,177,383</u></u>	<u><u>\$ 3,303,328</u></u>

See notes to consolidated financial statements.

WHOLE PLANET FOUNDATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2010 AND 2009

1. NATURE OF OPERATIONS

Whole Planet Foundation (U.S.) is a nonprofit organization that was established in 2004 by Whole Foods Market, Inc. (“Whole Foods Market”) and was incorporated on February 18, 2005. Whole Planet Foundation (Canada) and Whole Planet Foundation (U.K.) are nonprofit organizations that were created during 2010 and along with Whole Planet Foundation (U.S.) are collectively referred to as (the “Foundation”). The Foundation’s mission is to create economic partnerships with the poor in the developing-world communities that supply Whole Foods Market stores with product. Through innovative assistance for entrepreneurship, including direct micro-credit loans and tangible support for other community partnership projects, the Foundation seeks to expand the energy and creativity of every person with whom it works in order to create wealth and prosperity in emerging economies. The table below shows grants and program-related investments (“PRIs”) for all the countries and micro-lending partners with which the Foundation has made agreements, from its inception:

Partner/Country	Product Sourced	Authorized Grants	Authorized PRIs	Funding as of Year End
Grameen Guatemala	Coffee	\$ 1,369,506	\$ -	\$ 1,151,198
Grameen Costa Rica	Bananas	2,071,807	565,851	2,152,419
Pro Mujer Nicaragua	Coffee	290,000	-	290,000
Fundacion Adelante Honduras	Bananas, Coffee	744,716	-	686,157
Moris Rasik East Timor	Coffee	400,000	-	400,000
Grameen Indonesia	Coffee	780,141	-	520,564
Jami Bora Trust Kenya	Coffee	657,174	-	486,892
A Glimmer of Hope Ethiopia	Coffee	500,000	-	325,000
Nirdhan Bank Nepal	Tea	312,000	-	254,000
SED Thailand	Rice	-	562,500	375,000
Pro Mujer Peru	Onions	300,000	-	230,000
Fonkoze Haiti	Mangos	490,249	-	490,249
Pro Mujer Bolivia	Cacao, Coffee	125,000	-	125,000
Grameen India	Cashews	1,333,000	-	607,349
Pro Mujer Argentina	Blueberries	300,000	-	200,000
Grameen Turkey	Bay Leaves	383,175	-	383,175
BRAC Uganda	Coffee	500,000	-	500,000
Grameen USA	Whole Foods Stores	150,000	-	150,000
ADOPEM Dominican Republic	Cacao	-	300,000	-
Grameen Ghana	Woven Baskets	300,000	-	100,000
CAURIE Senegal	Hibiscus Juice	-	437,743	97,276
BRAC Pakistan	Dates, Organic Apparel	300,000	-	300,000
OAF Rwanda	Coffee	500,000	-	76,970
Pro Mujer Mexico	Asparagus, Broccoli, Garlic	500,000	-	250,000
INMAA Morocco	Rosemary, Chamomile, Neroli	-	369,000	123,000
MicroLoan Foundation Malawi	Sugar	300,000	150,000	150,000
Fundación Paraguaya de Cooperación y Desarrollo	Sugar	-	301,000	-
FODEMI Ecuador	Roses	-	300,000	-
Total		\$ 12,606,768	\$ 2,986,094	\$ 10,424,249

Micro-credit is a system pioneered by Professor Muhammad Yunus, founder of the Grameen Bank in Bangladesh and recipient of the 2006 Nobel Peace Prize. The philosophy behind micro-credit is to provide the poor access to credit without requiring contracts or collateral, enabling them to rise out of poverty through their own efforts. The Foundation believes micro-credit is one of the best methods to help individuals lift themselves out of poverty through their own ingenuity. The Foundation is partnered with Grameen Trust in various countries, and also supports micro-lending programs with other outstanding micro-finance institutions. The Foundation plans to continue to expand its project portfolio with micro-finance partners over time.

As of December 31, 2010, the Foundation had committed approximately \$15.6 million in grants and PRIs to micro-lending projects in 28 countries. To date, the Foundation's implementing partners have supported over 123,000 micro-entrepreneurs and their families. It is estimated that each woman with whom the Foundation works in the developing world supports a family of five, which means the support is indirectly contributing to the prosperity of well over 600,000 individuals. Micro-entrepreneurs supported by the Foundation's implementing partners are utilizing the loans for home-based businesses such as poultry and pig farming, agriculture, furniture making, tailoring, and selling handicrafts, homemade and bakery-made foods, clothing and footwear. The Foundation expects to continue expansion of its projects in 2011.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting - The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America ("U.S. GAAP") as defined by the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). The accounts of the Whole Planet Foundation (Canada) and Whole Planet Foundation (U.K.) have been consolidated with those of the Foundation due to the Foundation's ability to exercise control over the entities and the Foundation's economic interest in the entities. All inter-entity balances have been eliminated in consolidation.

Financial Statement Presentation - The Foundation is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Unrestricted contributions are those available for use in the operations of the Foundation. Temporarily restricted net assets are subject to donor-imposed stipulations that will be met by either actions of the Foundation and/or the passage of time. Temporarily restricted net assets at December 31, 2010 and 2009 are restricted for the passage of time until their collection in future years. Permanently restricted contributions are those restricted by donors in perpetuity as endowments. The income earned by the related assets is considered temporarily restricted.

Pledges Receivable - Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Conditional promises to give are not included in revenue until the conditions are substantially met. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When the restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Pledges receivable are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using approximate market rates applicable to the years in which the pledges are expected to be received. Amortization of the discounts is included in contribution revenue.

Allowance for Doubtful Accounts - Receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual receivables. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and credit to the account receivable. The Foundation recorded no allowance for doubtful accounts as of December 31, 2010 or 2009.

Fair Value Measurements - The Foundation measures and discloses fair value measurements in accordance with authoritative literature. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. There are three general valuation techniques that may be used to measure fair value, as described below:

- A) Market approach - Uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. Prices may be indicated by pricing guides, sale transactions, market trades, or other sources;
- B) Cost approach - Based on the amount that currently would be required to replace the service capacity of an asset (replacement cost); and
- C) Income approach - Uses valuation techniques to convert future amounts to a single present amount based on current market expectations about the future amounts (includes present value techniques and option-pricing models). Net present value is an income approach where a stream of expected cash flows is discounted at an appropriate market interest rate.

Within the three valuation techniques, the authoritative literature requires characterization of the inputs used to determine fair value into a three-level fair value hierarchy as follows:

Level 1 - These inputs are based on unadjusted quoted market prices for identical assets or liabilities in an active market the Foundation has the ability to access. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 - These inputs relate to adjusting information from similar items that are traded in active markets or from identical or similar items in markets that are not active.

Level 3 - These inputs reflect the Foundation's own assumptions about the assumptions market participants would use in pricing the asset or liability.

Investments - Investments in Whole Foods Market stock options are recorded at fair value in the consolidated statements of financial position. Unrealized gains and losses are included in the change in net assets. All investments were measured at fair value using the market approach and inputs were considered level 2 in the fair value hierarchy.

Fixed Assets - The Foundation capitalizes fixed assets at cost if purchased and at fair market value at the date of receipt if donated when the value is \$500 or more. Lesser amounts are included in expense. Depreciation of fixed assets is computed using the straight-line method over the assets' estimated useful lives (two years for computers and equipment and three years for the website). Maintenance and repairs are charged to expense as incurred.

Functional Expense Allocation - The costs of providing the program and supporting services have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated based on estimates provided by management.

Taxes - Whole Planet Foundation (U.S.) is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes. The Code imposes an excise tax of 2% (reduced to 1% if certain requirements are met) on net investment income of private foundations. Excise tax expense was \$189 and \$128 for the years ended December 31, 2010 and 2009, respectively. Whole Planet Foundation (Canada) is a nonprofit organization but is not a registered charity in Canada. Whole Planet Foundation (U.K.) is a nonprofit organization that is a registered charity in the U.K. with the Charity Commission, registration number 1137896.

Cash Equivalents - Cash equivalents are considered highly liquid investments with current maturities of three months or less.

Accounting Estimates - The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Program-Related Investments - The Foundation enters into PRIs with micro-finance institutions in foreign countries for program purposes. These investments are anticipated to have a return lower than fair value. These investments are accounted for as grants in the year distributed and reported in program expenses in the consolidated statements of activities. To the extent the investments are recovered by the Foundation, recoveries will be recognized as negative distributions. There were no recoveries during the years ended December 31, 2010 or 2009.

Reclassifications - Certain amounts in the prior year have been reclassified to conform to the presentation adopted in the current year.

3. ACCOUNTS AND PLEDGES RECEIVABLE

Included in accounts and pledges receivable at December 31, 2010 and 2009 were the following:

	2010	2009
Accounts and pledges receivable	\$ 941,555	687,005
Less unamortized discount	-	(3,272)
Net accounts and pledges receivable	<u>\$ 941,555</u>	<u>\$ 683,733</u>

At December 31, 2010 and 2009, pledges due in one to five years were \$200,000 and \$100,000, respectively. At December 31, 2010, a discount on the anticipated cash flows on long-term unconditional promises to give was not recorded because the amount was not significant. At December 31, 2009, a discount rate of approximately 1% was used to discount the anticipated cash flows on long-term pledges. Management has determined that the accounts and pledges receivable are fully collectible; therefore, no allowance for uncollectible receivables was recorded at December 31, 2010 and 2009. Pledges receivable were measured at fair value using the income approach and inputs were considered level 3 in the fair value hierarchy.

Reconciliations of the beginning and ending balances in accounts and pledges receivable for the years ended December 31, 2010 and 2009 were as follows:

	2010	2009
Balance, January 1	\$ 683,733	\$ 1,546,877
Receipt of new pledges and contributions	4,240,865	2,866,438
Payments on receivables	(3,986,315)	(3,729,652)
Change in provision for net present value	3,272	70
Balance, December 31	<u>\$ 941,555</u>	<u>\$ 683,733</u>

4. CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject the Foundation to credit risk consist of cash and cash equivalents, investments and receivables. The Foundation places its cash and cash equivalents with a limited number of high quality financial institutions and may exceed the amount of insurance provided on such deposits. Management believes no significant risk exists with respect to cash and cash equivalents.

Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the near-term could materially affect the amounts reported in the consolidated statements of financial position.

The Foundation generally does not maintain collateral for its receivables, and does not believe significant risk exists at December 31, 2010 or 2009. The Foundation received 26% of its revenue from Whole Foods Market for the year ended December 31, 2010. The Foundation received 29% of its revenue from Whole Foods Market for the year ended December 31, 2009.

5. FIXED ASSETS

Fixed assets consisted of the following at December 31:

	2010	2009
Website	\$ 34,650	\$ 34,650
Computers and equipment	14,436	8,616
Total	49,086	43,266
Accumulated depreciation	(41,824)	(34,175)
Fixed assets, net	<u>\$ 7,262</u>	<u>\$ 9,091</u>

The Foundation recorded depreciation expense of \$10,754 and \$14,882 in the year ended December 31, 2010 and 2009, respectively.

6. COMMITMENTS

As of December 31, 2010, the Foundation has authorized approximately \$15.6 million in funding for micro-finance projects. The Foundation has disbursed approximately \$10.4 million since inception. The outstanding commitments are conditioned upon the progress of each project and the operating and loan needs of the recipient and, therefore, have not been recognized as liabilities in the consolidated financial statements. The total outstanding commitments at December 31, 2010 are as follows:

India	\$	725,651
Costa Rica		485,239
Rawanda		423,030
Senegal		340,467
Paraguay		301,000
Dominican Republic		300,000
Malawi		300,000
Ecuador		300,000
Indonesia		259,577
Mexico		250,000
Morocco		246,000
Guatemala		218,308
Ghana		200,000
Thailand		187,500
Ethiopia		175,000
Kenya		170,282
Argentina		100,000
Peru		70,000
Honduras		58,559
Nepal		58,000
Total unexpended authorized funds	\$	<u>5,168,613</u>

7. RELATED PARTY TRANSACTIONS

The Foundation received the following contributions from Whole Foods Market for the years ended December 31:

	<u>2010</u>	<u>2009</u>
Cash and other assets	\$ 669,641	\$ 408,316
Funded services including expenses such as salaries, benefits, travel, and external legal counsel	724,370	756,867
Professional services including accounting, legal, information technology, marketing, facilities and communication services	<u>92,044</u>	<u>68,868</u>
Total included in financial statements	<u>\$ 1,486,055</u>	<u>\$ 1,234,051</u>

Pledges receivable from Whole Foods Market were \$181,018 and \$2,290 at December 31, 2010 and 2009, respectively.

8. SUBSEQUENT EVENTS

In January 2011, the Foundation entered into a PRI with a micro-credit institution in Ecuador and funded \$150,000. Additionally, the Foundation entered into a PRI with a micro-credit institution in Paraguay and funded \$76,800. Both partners were previously authorized by the Board of Directors as noted in the table in Note 1. The Foundation has evaluated subsequent events through March 6, 2011 (the date the consolidated financial statements were available to be issued) and no other events have occurred from the consolidated statement of financial position date through that date that would impact the consolidated financial statements.