Consolidated Financial Statements as of and for the Years Ended December 31, 2019 and 2018 and Independent Auditors' Report





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# **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of Whole Planet Foundation:

We have audited the accompanying consolidated financial statements of Whole Planet Foundation and its affiliates (collectively, the "Foundation") (nonprofit organizations), which comprise the consolidated statements of financial position as of December 31, 2019 and 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Foundation as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Consolidating and Supplemental Information**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information in the consolidating schedule of financial position and consolidating schedule of activities as of and for the year ended December 31, 2019 are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations, and cash flows of the individual organizations, and it is not a required part of the consolidated financial statements. The accompanying schedule of funding commitments as of December 31, 2019 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and related directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating and supplemental information are fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Maxwell Loche : Ritter LLP

Austin, Texas April 3, 2020

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2019 AND 2018

| ASSETS  | <br>2019  | <br>2018  |
|---|---|---|
| CURRENT ASSETS:<br>Cash and cash equivalents<br>Investments<br>Pledges receivable<br>Accounts receivable<br>Prepaids and other current assets | \$<br>1,695,816<br>6,057,062<br>1,400,339<br>151,440<br>132,319 | \$<br>4,038,574<br>5,016,384<br>1,383,588<br>344,989<br>241,246 |
| Total current assets<br>ACCOUNTS RECEIVABLE, net of current portion   | 9,436,976<br>104,044  | 11,024,781<br>104,759   |
| TOTAL   | \$<br>9,541,020   | \$<br>11,129,540  |
| LIABILITIES AND NET ASSETS<br>LIABILITIES:<br>Accounts payable<br>Accrued expenses  | \$<br>90<br>3,509   | \$<br>90<br>35,217  |
| Total liabilities   | 3,599   | 35,307  |
| NET ASSETS:<br>Without donor restrictions<br>With donor restrictions<br>Total net assets  | <br>8,799,921<br>737,500<br>9,537,421                           | <br>10,073,817<br>1,020,416<br>11,094,233                       |
| TOTAL LIABILITIES AND NET ASSETS  | \$<br>9,541,020   | \$<br>11,129,540  |

# CONSOLIDATED STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2019 AND 2018

|  | 2019                             | 2018                            |  |  |
|--|----------------------------------|---------------------------------|--|--|
| NET ASSETS WITHOUT DONOR RESTRICTIONS:   |                                  |                                 |  |  |
| REVENUES:<br>Contributions<br>Investment gain (loss)   | \$ 8,700,731<br>1,002,079        | \$    7,040,773<br>(269,699)    |  |  |
| Recovery of loans<br>Other income<br>Special events, net   | 182,990<br>83,501<br>37,014      | 269,825<br>54,501<br>56,038     |  |  |
| Total revenues<br>Net assets released from restrictions  | 10,006,315<br>1,020,416          | 7,151,438<br>1,232,000          |  |  |
| Total revenues and net assets released from restrictions   | 11,026,731                       | 8,383,438                       |  |  |
| EXPENSES:<br>Program services<br>Fundraising and communications<br>Management and general            | 11,142,087<br>637,124<br>526,075 | 6,920,910<br>619,678<br>347,718 |  |  |
| Total expenses   | 12,305,286                       | 7,888,306                       |  |  |
| Change in net assets without<br>donor restrictions from operations                                   | (1,278,555)                      | 495,132                         |  |  |
| Foreign currency translation adjustments   | 4,659                            | 1,804                           |  |  |
| Change in net assets without donor restrictions  | (1,273,896)                      | 496,936                         |  |  |
| <b>NET ASSETS WITH DONOR RESTRICTIONS:</b><br>Contributions<br>Net assets released from restrictions | 737,500<br>(1,020,416)           | 1,020,416<br>(1,232,000)        |  |  |
| Change in net assets with donor restrictions   | (282,916)                        | (211,584)                       |  |  |
| CHANGE IN NET ASSETS   | (1,556,812)                      | 285,352                         |  |  |
| NET ASSETS, beginning of year  | 11,094,233                       | 10,808,881                      |  |  |
| NET ASSETS, end of year  | \$ 9,537,421                     | \$ 11,094,233                   |  |  |

#### STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2019

|   | <br>Program<br>Services | Fundraising<br>and<br>Communications | Management<br>and General | Total Expenses |
|---|-------------------------|--------------------------------------|---------------------------|----------------|
| Program grants  | \$<br>10,042,289        | -                                    | -                         | 10,042,289     |
| Salaries, wages, and benefits                         | 860,939                 | 526,417                              | 369,912                   | 1,757,268      |
| Travel, meetings, and events                          | 127,368                 | 31,169                               | 1,527                     | 160,064        |
| Professional fees                                     | -                       | 11,841                               | 89,113                    | 100,954        |
| Rent  | 63,645                  | -                                    | 15,911                    | 79,556         |
| Online fundraising                                    | -                       | 25,831                               | -                         | 25,831         |
| Communications  | 7,292                   | 2,553                                | 5,553                     | 15,398         |
| Supplies  | 1,456                   | 5,422                                | 1,755                     | 8,633          |
| Dues and subscriptions                                | 72                      | 1,990                                | -                         | 2,062          |
| License, fees, and permits                            | 56                      | 105                                  | -                         | 161            |
| Other   | <br>4,803               | 31,796                               | 42,304                    | 78,903         |
| Total expenses before<br>loss on currency transaction | <br>11,107,920          | 637,124                              | 526,075                   | 12,271,119     |
| Loss on currency transaction                          | <br>34,167              |                                      |                           | 34,167         |
| Total expenses  | \$<br>11,142,087        | 637,124                              | 526,075                   | 12,305,286     |

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2018

|                               | <br>Program<br>Services | Fundraising<br>and<br>Communications | Management<br>and General | Total Expenses |
|-------------------------------|-------------------------|--------------------------------------|---------------------------|----------------|
| Program grants                | \$<br>5,760,936         | -                                    | -                         | 5,760,936      |
| Salaries, wages, and benefits | 782,762                 | 508,034                              | 232,571                   | 1,523,367      |
| Travel, meetings, and events  | 126,856                 | 36,235                               | 628                       | 163,719        |
| Professional fees             | -                       | 6,511                                | 98,420                    | 104,931        |
| Rent                          | 33,605                  | -                                    | 8,401                     | 42,006         |
| Online fundraising            | 7,691                   | 27,389                               | -                         | 35,080         |
| Communications                | 2,225                   | 6,053                                | 6,053                     | 14,331         |
| Supplies                      | -                       | 7,573                                | 261                       | 7,834          |
| Dues and subscriptions        | 5,578                   | 714                                  | -                         | 6,292          |
| License, fees, and permits    | -                       | 4,335                                | -                         | 4,335          |
| Consulting                    | -                       | 2,450                                | -                         | 2,450          |
| Other                         | <br>57,168              | 20,384                               | 1,384                     | 78,936         |
| Total expenses before         |                         |                                      |                           |                |
| loss on currency transaction  | 6,776,821               | 619,678                              | 347,718                   | 7,744,217      |
| Loss on currency transaction  | <br>144,089             |                                      |                           | 144,089        |
| Total expenses                | \$<br>6,920,910         | 619,678                              | 347,718                   | 7,888,306      |

## CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2019 AND 2018

|   |      | 2019  | <br>2018  |
|---|------|---|---|
| CASH FLOWS FROM OPERATING ACTIVITIES:<br>Change in net assets<br>Adjustments to reconcile change in net assets to net cash<br>(used in) provided by operating activities: | \$ ( | (1,556,812)                                     | \$<br>285,352                                       |
| Depreciation<br>Realized and unrealized (gain) loss on investments<br>Changes in operating assets and liabilities<br>that (used) provided cash:                           |      | -<br>(841,839)                                  | 50<br>414,971                                       |
| Pledges receivable<br>Accounts receivable<br>Prepaids and other current assets<br>Accounts payable<br>Accrued expenses  |      | (16,751)<br>194,264<br>108,927<br>-<br>(21,708) | 384,025<br>428,457<br>(204,232)<br>(7,635)<br>7,192 |
| Net cash (used in) provided by operating activities   | (    | (31,708)<br>(2,143,919)                         | <br>1,308,180                                       |
| CASH FLOWS FROM INVESTING ACTIVITIES:<br>Sale of investments<br>Purchases of investments<br>Net cash used in investing activities   |      | 4,767<br>(203,606)<br>(198,839)                 | <br>(239,581)<br>(239,581)                          |
| NET CHANGE IN CASH AND CASH EQUIVALENTS   | (    | (2,342,758)                                     | 1,068,599   |
| CASH AND CASH EQUIVALENTS, beginning of year  |      | 4,038,574                                       | <br>2,969,975                                       |
| CASH AND CASH EQUIVALENTS, end of year  | \$   | 1,695,816                                       | \$<br>4,038,574                                     |

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2019 AND 2018

#### 1. NATURE OF OPERATIONS

Whole Planet Foundation United States ("Whole Planet U.S.") is a nonprofit organization that was established in 2004 by Whole Foods Market, Inc. ("Whole Foods Market"), a subsidiary of Amazon.com, Inc., and was incorporated on February 18, 2005. Whole Planet Foundation Canada ("Whole Planet Canada") and Whole Planet Foundation United Kingdom ("Whole Planet U.K.") are nonprofit organizations that were created during 2010 and along with Whole Planet U.S. are collectively referred to as the "Foundation".

Consolidation is required because Whole Planet U.S. has both control and economic interest in Whole Planet Canada and Whole Planet U.K.

The Foundation's mission is to create economic partnerships with the poor in developing-world communities that supply Whole Foods Market stores with product. Through innovative assistance for entrepreneurship, including direct micro-credit loans and tangible support for other community partnership projects, the Foundation seeks to expand the energy and creativity of every person with whom it works in order to create wealth and prosperity in emerging economies. The supplemental schedule of funding commitments on pages 17-21 shows grants and program-related investments ("PRIs") for all the countries and micro-lending partners with which the Foundation has made agreements, from its inception.

Micro-credit is a system pioneered by Professor Muhammad Yunus, founder of the Grameen Bank in Bangladesh and recipient of the 2006 Nobel Peace Prize. The philosophy behind micro-credit is to provide the poor access to credit without requiring contracts or collateral, enabling them to rise out of poverty through their own efforts. The Foundation believes micro-credit is one of the best methods to help individuals lift themselves out of poverty through their own ingenuity. The Foundation is partnered with Grameen Trust in various countries, and also supports micro-lending programs with other outstanding micro-finance institutions. The Foundation plans to continue to expand its project portfolio with micro-finance partners over time.

As of December 31, 2019, the Foundation had authorized approximately \$99 million in grants and PRIs to micro-lending projects in 77 countries. To date, the Foundation's implementing partners have supported over 4 million loans to micro-entrepreneurs and their families. It is estimated that each woman with whom the Foundation works in the developing world supports a family of five, which means the support is providing approximately 21 million opportunities for entrepreneurs and their families. Micro-entrepreneurs supported by the Foundation's implementing partners are utilizing the loans for home-based businesses such as poultry and pig farming, agriculture, furniture making, tailoring, and selling handicrafts, homemade and bakery-made foods, clothing and footwear. The Foundation expects to continue to expand its projects in 2020.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Presentation -** The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") as defined by the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). All significant intercompany transactions and balances have been eliminated in consolidation.

**Net Asset Classifications -** Net assets, revenues, gains, losses, and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Without Donor Restrictions</u> - These net assets are not subject to donor-imposed stipulations. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions, unless their use is restricted by explicit donor stipulation or by law. Net assets without donor restrictions are those currently available for use by the Foundation, or at the discretion of the Board of Directors (the "Board") for the Foundation's use.

<u>With Donor Restrictions</u> - These net assets are subject to donor-imposed stipulations which limit their use to a specific purpose and/or the passage of time, or which require them to be maintained permanently. As of December 31, 2019, donor-restricted net assets were inherently time restricted for contributions receivable amounts due in future periods. The Foundation has not received any permanently restricted contributions.

**Use of Estimates -** The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Cash and Cash Equivalents -** The Foundation considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

**Fair Value Measurements -** Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value accounting requires characterization of the inputs used to measure fair value into a three-level fair value hierarchy as follows:

- Level 1 Inputs based on quoted market prices in active markets for identical assets or liabilities. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2 Observable inputs that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from sources independent from the entity.
- Level 3 Unobservable inputs that reflect the entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available.

There are three general valuation techniques that may be used to measure fair value: 1) market approach - uses prices generated by market transactions involving identical or comparable assets or liabilities, 2) cost approach - uses the amount that currently would be required to replace the service capacity of an asset (replacement cost), and 3) income approach - uses valuation techniques to convert future amounts to present amounts based on current market expectations.

**Investments -** Investments are valued at their fair values in the consolidated statements of financial position. Any changes in fair value of investments between reporting periods are recorded as unrealized gains or losses. Realized gains and losses are recorded as the difference between historical cost and the proceeds received from the sale of the investments. Unrealized and realized gains and losses and interest and dividend income less investment expenses are reported as investment (loss) income in the consolidated statements of activities.

**Pledges Receivable -** Unconditional promises to give are recorded at fair value if expected to be collected in one year and at net present value if expected to be collected in more than one year. As of December 31, 2019 and 2018, all pledges receivable were due within one year. The Foundation had no allowance for uncollectible contribution receivables as of December 31, 2019 and 2018, as management deemed all outstanding balances to be collectible.

**Program-Related Investments -** The Foundation enters into PRIs with micro-finance institutions in foreign countries for program purposes in the form of grants and promissory notes. These investments are anticipated to have a return lower than fair value. These investments are accounted for as grants in the year distributed and reported in program expenses in the consolidated statements of activities. Any unconditional committed balances to micro-finance institutions not distributed as of year-end are recorded as a liability. To the extent the investments related to promissory notes are recovered by the Foundation, recoveries are recognized as recovery of loans revenue on the consolidated statements of activities.

Accounts Receivable - Accounts receivable are stated at the amount management expects to collect from outstanding balances related to repayment recoveries from promissory notes. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual receivables. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and credit to the account receivable. The Foundation did not record a net present value discount on the long-term receivables as of December 31, 2019 or 2018, as the amount would not be insignificant. The Foundation recorded no allowance for doubtful accounts as of December 31, 2019 or 2018, as management determined that accounts receivable were fully collectible.

**Contributions Revenue -** The Foundation recognizes contributions when cash, securities, other assets, unconditional promises to give, or a notification of a beneficial interest is received. All contributions, including unconditional promises to give, are recorded at their fair value and are considered to be available for operations of the Foundation unless specifically restricted by the donor. Unconditional promises to give cash and other assets are reported as net assets with donor restrictions, if they are received with donor stipulations that limit the use of donated assets. When donor restrictions expire, that is, when a stipulated time restriction ends or restricted purpose is accomplished, the related restricted net assets are reclassified to net assets without donor restrictions. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire within the fiscal year in which the contributions are received. Conditional promises to give, defined as those with a measurable performance or other barrier and a right of return, are recognized when the condition on which they depend are met and the promises become unconditional.

**In-Kind Contributions and Contributed Services -** Non-cash items and other in-kind contributions are recorded at their fair value on the date they are received. Contributed services are recognized by the Foundation if the services received (a) create or enhance non-financial assets and (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. These contributions are recorded at fair value and presented as contribution revenue on the consolidated statements of activities and recognized as revenue and expense in the period the services are provided.

**Functional Allocation of Expenses -** The accompanying consolidated financial statements present expenses by function and natural classification. Natural expenses directly attributable to a specific functional area are reported as expenses of those functional areas. Accordingly, certain costs have been allocated among the programs and supporting services using a variety of cost allocation techniques, such as time and effort.

**Foreign Currency Translation -** The functional currency for Whole Planet Canada and Whole Planet U.K. is their local currencies. The results of operations for the foreign organizations are translated from the local currency to the U.S. dollar using monthly average exchange rates, while assets and liabilities are translated at the exchange rate in effect at the consolidated statement of financial position date. Adjustments resulting from such foreign currency translations are reflected in the consolidated financial statements as a component of net assets without donor restrictions.

Foreign currency transaction losses resulting from exchange rate fluctuations on transactions denominated in a currency other than the functional currency are included in program expenses in the consolidated statements of activities.

Foreign operations are subject to risks inherent in operating under different legal systems and various political and economic environments. Among the risks are changes in tax laws, possible limitations on foreign investments and income repatriation, government price controls, and restrictions on currency exchange.

**Income Tax Status -** Whole Planet U.S. is a nonprofit organization exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code, except to the extent of any unrelated business income. Whole Planet U.S. did not incur any significant tax liabilities due to unrelated business income during the years ended December 31, 2019 and 2018. Whole Planet U.S. files Form 990 tax returns in the U.S. federal jurisdiction, and is subject to routine examinations of its returns; however, there are no examinations currently in progress.

Whole Planet Canada is a nonprofit organization but is not a registered charity in Canada. Whole Planet U.K. is a nonprofit organization that is a registered charity in the United Kingdom with the Charity Commission. Both entities monitor and are in compliance with applicable tax laws and regulations in the respective jurisdictions.

#### 3. CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject the Foundation to credit risk consist of cash and cash equivalents, investments, and receivables. The Foundation places its cash and cash equivalents with a limited number of high-quality financial institutions and at times may exceed the amount of insurance provided on such deposits. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the near-term could materially affect the amounts reported in the consolidated statements of financial position. The Foundation does not maintain collateral for its receivables.

As of December 31, 2019 and 2018, one donor comprised 31% and 20% of pledges receivable, respectively. As of December 31, 2019 and 2018, one PRI institution comprised 12% of accounts receivable for both years. The Foundation received 35% of its contributions revenue from Whole Foods Market for the years ended December 31, 2019 and 2018. In addition, the Foundation received 41% and 46% of its contributions revenue from individuals who donated through Whole Foods Market for the years ended December 31, 2019 and 2018, respectively.

#### 4. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Foundation's financial assets available to management for general expenditure within one year were as follows:

|  | 2019         | 2018                |
|--|--------------|---------------------|
| Cash and cash equivalents  | \$ 1,695,816 | \$ 4,038,574        |
| Investments  | 6,057,062    | 5,016,384           |
| Pledges receivable   | 1,400,339    | 1,383,588           |
| Accounts receivable  | 151,440      | 344,989             |
|  | 9,304,657    | 10,783,535          |
| Less amounts unavailable for general<br>expenditure within one year, due to-<br>Amounts authorized for micro-finance<br>projects in the next fiscal year | (6,441,395)  | (6,935,638)         |
| Total financial assets available to<br>management for general expenditure within<br>one year   | \$ 2,863,262 | <u>\$ 3,847,897</u> |

The Foundation manages its liquidity following guided principles:

- Operate within a prudent range of financial soundness and stability.
- Financial program commitments are made based on funds raised and not on projections.
- Maintain sufficient reserves/investments to provide reasonable assurance that ongoing programmatic expenditures can be met for a minimum of one year.
- The Foundation invests its funds in liquid investments to meet its cash flow requirements and minimize interest rate risk.

#### 5. INVESTMENTS

Investments were valued at fair value using the market approach and consisted of the following as of December 31, 2019:

|                          |    |            |    | Fair Value Measurements Using: |    |               |    |                   |  |  |  |
|--------------------------|----|------------|----|--------------------------------|----|---------------|----|-------------------|--|--|--|
|                          | ]  | Fair Value |    | Level 1<br>Inputs              |    | vel 2<br>outs |    | Level 3<br>Inputs |  |  |  |
| Mutual funds<br>Exchange | \$ | 5,643,461  | \$ | 5,643,461                      | \$ | -             | \$ | -                 |  |  |  |
| traded funds<br>Money    |    | 409,732    |    | 409,732                        |    | -             |    | -                 |  |  |  |
| market funds             |    | 3,870      |    | 3,870                          |    | -             |    | -                 |  |  |  |
| Total investments        | \$ | 6,057,062  | \$ | 6,057,062                      | \$ | -             | \$ | -                 |  |  |  |

Investments were valued at fair value using the market approach and consisted of the following as of December 31, 2018:

|                          |            |           | Fair Value Measurements Using: |                   |    |                   |    |                   |  |
|--------------------------|------------|-----------|--------------------------------|-------------------|----|-------------------|----|-------------------|--|
|                          | Fair Value |           |                                | Level 1<br>Inputs |    | Level 2<br>Inputs |    | Level 3<br>Inputs |  |
| Mutual funds             | \$         | 4,573,767 | \$                             | 4,573,767         | \$ | -                 | \$ | -                 |  |
| Exchange<br>traded funds |            | 338,294   |                                | 338,294           |    | -                 |    | -                 |  |
| Money                    |            |           |                                |                   |    |                   |    |                   |  |
| market funds             |            | 100,837   |                                | 100,837           |    | -                 |    | -                 |  |
| Common stock             |            | 3,486     |                                | 3,486             |    | -                 |    | -                 |  |
| Total investments        | \$         | 5,016,384 | \$                             | 5,016,384         | \$ | -                 | \$ | _                 |  |

Mutual funds, exchange traded funds, money market funds, and common stock are valued at the closing price reported by an active market on which the individual securities are traded.

#### 6. COMMITMENTS

As of December 31, 2019, the Foundation has authorized approximately \$96.7 million in funding for micro-finance projects since its inception. The Foundation has disbursed approximately \$85.4 million since its inception. The outstanding commitments are conditioned upon the progress of each project and the operating and loan needs of the recipient and, therefore, have not been recognized as liabilities in the consolidated financial statements.

The total outstanding commitments by region were as follows as of December 31:

|                                      | <br>2019         | <br>2018         |
|--------------------------------------|------------------|------------------|
| Americas and Caribbean               | \$<br>1,906,181  | \$<br>1,964,000  |
| Africa, Middle East and North Africa | 6,850,922        | 5,084,217        |
| Asia and Pacific                     | <br>2,552,294    | <br>3,610,403    |
| Total unexpended authorized funds    | \$<br>11,309,397 | \$<br>10,658,620 |

#### 7. RELATED PARTY TRANSACTIONS

The Foundation received the following contributions from Whole Foods Market during the years ended December 31:

|   | <br>2019        | _  | 2018      |
|---|-----------------|----|-----------|
| Cash and other assets (includes funded services,<br>including expenses such as salaries, benefits,<br>travel, and external legal counsel) | \$<br>3,143,191 | \$ | 2,733,151 |
| Professional services including accounting, legal,<br>information technology, marketing, facilities,                                      |                 |    |           |
| and communication services  | <br>147,379     |    | 113,164   |
| Total contributions included in the consolidated statements of activities   | \$<br>3,290,570 | \$ | 2,846,315 |

Pledges receivable from Whole Foods Market were \$473,977 and \$421,767 as of December 31, 2019 and 2018, respectively.

## 8. SUBSEQUENT EVENTS

The Foundation has evaluated subsequent events through April 3, 2020, the date the financial statements were available to be issued. In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic, which continues to spread throughout the United States. While the disruption to businesses is currently expected to be temporary, there is uncertainty around the duration. Therefore, while this issue could potentially negatively impact the Foundation's business, results of operations, and financial position, the related financial impact cannot be reasonably estimated at this time.

SUPPLEMENTAL INFORMATION

#### **CONSOLIDATING SCHEDULE OF FINANCIAL POSITION DECEMBER 31, 2019**

| ASSETS                                      | Whole Planet<br>Foundation<br>U.S. | Whole Planet<br>Foundation<br>Canada | Whole Planet<br>Foundation<br>U.K. | Eliminations | Total     |
|---|------------------------------------|--------------------------------------|------------------------------------|--------------|-----------|
| CURRENT ASSETS:                             |                                    |                                      |                                    |              |           |
| Cash and cash equivalents                   | \$ 1,683,155                       | 8,539                                | 4,122                              | -            | 1,695,816 |
| Investments                                 | 6,057,062                          | -                                    | -                                  | -            | 6,057,062 |
| Pledges receivable                          | 1,237,278                          | 85,285                               | 77,776                             | -            | 1,400,339 |
| Intercompany receivable                     | -                                  | 683,332                              | 153,290                            | (836,622)    | -         |
| Accounts receivable                         | 151,440                            | -                                    | -                                  | -            | 151,440   |
| Prepaids and other current assets           | 132,319                            |                                      |                                    |              | 132,319   |
| Total current assets                        | 9,261,254                          | 777,156                              | 235,188                            | (836,622)    | 9,436,976 |
| ACCOUNTS RECEIVABLE, net of current portion | 104,044                            |                                      | -                                  |              | 104,044   |
| TOTAL                                       | \$ 9,365,298                       | 777,156                              | 235,188                            | (836,622)    | 9,541,020 |
| LIABILITIES AND NET ASSETS                  |                                    |                                      |                                    |              |           |
| LIABILITIES:                                |                                    |                                      |                                    |              |           |
| Accounts payable                            | \$ 90                              | -                                    | -                                  | -            | 90        |
| Accrued expenses                            | 3,509                              | -                                    | -                                  | -            | 3,509     |
| Intercompany payable                        | 836,622                            |                                      |                                    | (836,622)    | -         |
| Total liabilities                           | 840,221                            | -                                    | -                                  | (836,622)    | 3,599     |
| NET ASSETS:                                 |                                    |                                      |                                    |              |           |
| Without donor restrictions                  | 7,787,577                          | 777,156                              | 235,188                            | -            | 8,799,921 |
| With donor restrictions                     | 737,500                            |                                      |                                    |              | 737,500   |
| Total net assets                            | 8,525,077                          | 777,156                              | 235,188                            |              | 9,537,421 |
| TOTAL LIABILITIES AND NET ASSETS            | \$ 9,365,298                       | 777,156                              | 235,188                            | (836,622)    | 9,541,020 |

#### CONSOLIDATING SCHEDULE OF ACTIVITIES YEAR ENDED DECEMBER 31, 2019

|  | Whole Planet<br>Foundation<br>U.S. | Whole Planet<br>Foundation<br>Canada | Whole Planet<br>Foundation<br>U.K. | Total       |
|--|------------------------------------|--------------------------------------|------------------------------------|-------------|
| NET ASSETS WITHOUT DONOR RESTRICTIONS:                   |                                    |                                      |                                    |             |
| REVENUES:  |                                    |                                      |                                    |             |
| Contributions  | \$ 8,544,527                       | 81,842                               | 74,362                             | 8,700,731   |
| Investment income  | 1,002,079                          | -                                    | -                                  | 1,002,079   |
| Recovery of loans  | 182,990                            | -                                    | -                                  | 182,990     |
| Other income   | 83,501                             | -                                    | -                                  | 83,501      |
| Special events, net                                      | 37,014                             |                                      |                                    | 37,014      |
| Total revenues   | 9,850,111                          | 81,842                               | 74,362                             | 10,006,315  |
| Net assets released from restrictions                    | 1,020,416                          |                                      |                                    | 1,020,416   |
| Total revenues and net assets released from restrictions | 10,870,527                         | 81,842                               | 74,362                             | 11,026,731  |
| EXPENSES:  |                                    |                                      |                                    |             |
| Program services   | 11,142,087                         | -                                    | -                                  | 11,142,087  |
| Fundraising and communications                           | 637,124                            | -                                    | -                                  | 637,124     |
| Management and general                                   | 525,837                            | 238                                  |                                    | 526,075     |
| Total expenses   | 12,305,048                         | 238                                  |                                    | 12,305,286  |
| Change in net assets without                             |                                    |                                      |                                    |             |
| donor restrictions from operations                       | (1,434,521)                        | 81,604                               | 74,362                             | (1,278,555) |
| Foreign currency translation adjustments                 |                                    | 2,053                                | 2,606                              | 4,659       |
| Change in net assets without                             |                                    |                                      |                                    |             |
| donor restrictions                                       | (1,434,521)                        | 83,657                               | 76,968                             | (1,273,896) |
| NET ASSETS WITH DONOR RESTRICTIONS:                      |                                    |                                      |                                    |             |
| Contributions  | 737,500                            | -                                    | -                                  | 737,500     |
| Net assets released from restrictions                    | (1,020,416)                        |                                      |                                    | (1,020,416) |
| Change in net assets with donor restrictions             | (282,916)                          |                                      |                                    | (282,916)   |
| CHANGE IN NET ASSETS                                     | (1,717,437)                        | 83,657                               | 76,968                             | (1,556,812) |
| NET ASSETS, beginning of year                            | 10,242,514                         | 693,499                              | 158,220                            | 11,094,233  |
| NET ASSETS, end of year                                  | \$ 8,525,077                       | 777,156                              | 235,188                            | 9,537,421   |

# SCHEDULE OF FUNDING COMMITMENTS DECEMBER 31, 2019

| Partner/Country                                  | Authorized<br>Grants | Authorized<br>PRIs | Total<br>Authorized | Funded as of<br>December 31,<br>2019 |
|--|----------------------|--------------------|---------------------|--------------------------------------|
| Microfin - Uruguay                               | \$ -                 | 100,000            | 100,000             | 100,000                              |
| Grameen America - NYC G2                         | 250,000              | 100,000            | 250,000             | 250,000                              |
| OCSSCO - Ethiopia G3                             | 230,000              | 500,000            | 500,000             | 500,000                              |
| Nepal Impact Fund                                | 117,000              | 500,000            | 117,000             | 117,000                              |
| Pro Mujer - Peru I3                              | 115,800              | _                  | 115,800             | 115,800                              |
| Omaha G2   | 250,000              | -                  | 250,000             | 250,000                              |
| Cote D'Ivoire 14                                 | 150,000              | -                  | 150,000             | 150,000                              |
| Israel I5  | 75,000               | _                  | 75,000              | 75,000                               |
| Democratic Republic Congo I6                     | 82,700               | -                  | 82,700              | 82,700                               |
| India I7   | 201,876              | _                  | 201,876             | 201,876                              |
| San Diego  | 15,000               | _                  | 15,000              | 15,000                               |
| New Orleans                                      | 150,000              | -                  | 150,000             | 150,000                              |
| Phoenix  | 15,000               | -                  | 15,000              | 15,000                               |
| Kenya G3   | 700,000              | -                  | 700,000             | 700,000                              |
| Grameen Costa Rica                               | 1,746,278            | 865,851            | 2,612,129           | 2,612,129                            |
| Grameen Guatemala                                | 1,159,598            | 805,851            | 1,159,598           | 1,159,598                            |
| Pro Mujer Nicaragua                              | 290,000              | -                  | 290,000             | 290,000                              |
| Fundacion Adelante Honduras                      | 686,157              | -                  | 686,157             | 686,157                              |
| Grameen India                                    | 819,952              | -                  | 819,952             | 819,952                              |
| KOMIDA Indonesia (formerly Grameen)              | 767,961              | -                  | 767,961             | 767,961                              |
| Jami Bora Trust Kenya                            | 394,817              | -                  | 394,817             | 394,817                              |
| A Glimmer of Hope / OCSSCO Ethiopia              | 500,000              | -                  | 500,000             | 500,000                              |
| Nirdhan Bank Nepal                               | 312,000              | _                  | 312,000             | 312,000                              |
| Moris Rasik East Timor                           | 400,000              | _                  | 400,000             | 400,000                              |
| Grameen America - Queens                         | 150,000              | -                  | 150,000             | 150,000                              |
| SED Thailand                                     | 150,000              | 562,500            | 562,500             | 562,500                              |
| Pro Mujer Peru                                   | 300,000              | 502,500            | 300,000             | 300,000                              |
| Fonkoze Haiti                                    | 490,249              | -                  | 490,249             | 490,249                              |
| Pro Mujer Bolivia                                | 125,000              | _                  | 125,000             | 125,000                              |
| Pro Mujer Argentina                              | 300,000              | _                  | 300,000             | 300,000                              |
| Grameen Turkey                                   | 383,175              | -                  | 383,175             | 383,175                              |
| INMAA Morocco                                    | 565,175              | 369,000            | 369,000             | 369,000                              |
| MicroLoan Foundation Malawi                      | 300,000              | 150,000            | 450,000             | 450,000                              |
| ADOPEM Dominican Republic                        | 500,000              | 300,000            | 300,000             | 300,000                              |
| Grameen Ghana                                    | 300,000              | 500,000            | 300,000             | 300,000                              |
| CAURIE Senegal                                   | 500,000              | 437,743            | 437,743             | 437,742                              |
| BRAC Pakistan                                    | 300,000              | 437,743            | 300,000             | 300,000                              |
| OAF Rwanda                                       | 500,000              | -                  | 500,000             | 500,000                              |
| Pro Mujer Mexico                                 | 500,000              | -                  | 500,000             | 500,000                              |
| BRAC Uganda                                      | 500,000              | -                  | 500,000             | 500,000                              |
| FODEMI Ecuador                                   | 500,000              | 300,000            | 300,000             | 300,000                              |
| Grameen America - Brooklyn                       | 100,000              | 500,000            | 100,000             | 100,000                              |
| Pro Mujer Nicaragua G2                           | 100,000              | 300,000            | 300,000             | 300,000                              |
| CZWSDA - China                                   | 300,000              | 500,000            | 300,000             | 300,000                              |
| Fundacion Paraguaya Paraguay                     | 300,000              | 301,000            | 300,000             | 301,000                              |
| ASALA West Bank / Gaza                           | -                    | 450,000            | 450,000             | 450,000                              |
| AFKIEDF Israel                                   | 400,000              | +50,000            | 400,000             | 400,000                              |
| SEF South Africa                                 | 350,000              | 150,000            | 400,000<br>500,000  | 500,000                              |
| Negros Women for Tomorrow Foundation Philippines | 550,000              | 333,440            | 333,440             | 333,440                              |
| regros women for romonow roundation rimppines    | -                    | 555,440            | 555,440             | 555,440                              |

## SCHEDULE OF FUNDING COMMITMENTS DECEMBER 31, 2019

| Partner/Country                     | Authorized<br>Grants | Authorized<br>PRIs | Total<br>Authorized | Funded as of<br>December 31,<br>2019 |
|-------------------------------------|----------------------|--------------------|---------------------|--------------------------------------|
|                                     | 250,000              |                    | 250.000             | 250,000                              |
| Grameen America - Omaha             | 250,000              | -                  | 250,000             | 250,000                              |
| Grameen Aval Colombia               | 500,000              | -                  | 500,000             | 500,000                              |
| TYM Vietnam                         | -                    | 500,000            | 500,000             | 500,000                              |
| Chamroeun Cambodia                  | -                    | 500,000            | 500,000             | 500,000                              |
| BRAC Sierra Leone                   | 500,000              | -                  | 500,000             | 500,000                              |
| SPBD Samoa                          | -                    | 500,000            | 500,000             | 500,000                              |
| BanIgualdad Chile                   | -                    | 500,000            | 500,000             | 500,000                              |
| ENDA Inter-Arabe Tunisia            | -                    | 495,000            | 495,000             | 495,000                              |
| Pro Mujer Peru G2                   | -                    | 500,000            | 500,000             | 500,000                              |
| GRAINE Burkina Faso                 | -                    | 482,000            | 482,000             | 482,000                              |
| BRAC Sri Lanka                      | 350,000              | -                  | 350,000             | 350,000                              |
| Grameen America - Indianapolis      | 250,000              | -                  | 250,000             | 250,000                              |
| OAF Kenya G2                        | 500,000              | -                  | 500,000             | 500,000                              |
| OAF Burundi                         | 302,560              | -                  | 302,560             | 302,560                              |
| Pro Mujer Bolivia G2                | -                    | 350,000            | 350,000             | 350,000                              |
| BRAC Tanzania                       | 496,065              | -                  | 496,065             | 496,065                              |
| Banco Do Povo - Brazil              | 300,000              | -                  | 300,000             | 300,000                              |
| Grameen Bangladesh                  | 500,000              | -                  | 500,000             | 500,000                              |
| FAMA Honduras G2                    | -                    | 100,000            | 100,000             | 100,000                              |
| Fonkoze Haiti G2                    | -<br>                | 500,000            | 500,000             | 500,000                              |
| Haiti G3 (Deep Dive)                | 1,000,000            | -                  | 1,000,000           | 1,000,000                            |
| FINCA - DR Congo                    | -                    | 500,000            | 500,000             | 500,000                              |
| WFDF - Laos                         | -                    | 300,000            | 300,000             | 300,000                              |
| Grameen America - CA Bay Area       | 250,000              | -                  | 250,000             | 250,000                              |
| OCSSCO - Ethiopia                   | 500,000              | -                  | 500,000             | 500,000                              |
| Cashpor - India G2                  | -                    | 1,000,000          | 1,000,000           | 1,000,000                            |
| PAMF - Madagascar                   | -                    | 500,000            | 500,000             | 500,000                              |
| Grameen Ghana G2                    | 500,000              | -                  | 500,000             | 500,000                              |
| SPBD Tonga                          | -                    | 300,000            | 300,000             | 300,000                              |
| Uganda G2 (Deep Dive)               | 1,000,000            | -                  | 1,000,000           | 1,000,000                            |
| Grameen America - Los Angeles       | 250,000              | -                  | 250,000             | 250,000                              |
| Grameen America - Charlotte         | 250,000              | -                  | 250,000             | 250,000                              |
| Pro Mujer Nicaragua G3              | 675,000              | -                  | 675,000             | 675,000                              |
| Nirdhan Bank Nepal G2               | -                    | 500,000            | 500,000             | 500,000                              |
| Aga Khan Foundation - Cote d'Ivoire | 300,000              | -                  | 300,000             | 300,000                              |
| Grameen Costa Rica G2               | 1,000,000            | -                  | 1,000,000           | 1,000,000                            |
| SPBD Fiji                           | -                    | 400,000            | 400,000             | 400,000                              |
| VisionFund - Mongolia               | -                    | 300,000            | 300,000             | 300,000                              |
| SEF South Africa G2                 | -                    | 1,000,000          | 1,000,000           | 1,000,000                            |
| OAF Rwanda G2                       | 725,970              | -                  | 725,970             | 725,970                              |
| KOMIDA Indonesia G3                 | -                    | 927,170            | 927,170             | 927,170                              |
| Banco Do Povo - Brazil G2           | 600,000              | -                  | 600,000             | 600,000                              |
| Grameen America - Puerto Rico       | 500,000              | -                  | 500,000             | 500,000                              |
| Kaaba Microfinance - Somaliland     | 300,000              | -                  | 300,000             | 300,000                              |
| OAF - Burundi G2                    | 719,146              | -                  | 719,146             | 719,146                              |
| Grameen America - San Jose          | 250,000              | -                  | 250,000             | 250,000                              |
| MicroLoan Foundation Malawi G2      | -                    | 740,000            | 740,000             | 740,000                              |
| BRAC Tanzania G2                    | 472,219              | -                  | 472,219             | 472,219                              |
| INMAA Morocco G2                    | -                    | 500,000            | 500,000             | 500,000                              |

# SCHEDULE OF FUNDING COMMITMENTS DECEMBER 31, 2019

| Partner/Country                           | Authorized<br>Grants | Authorized<br>PRIs | Total<br>Authorized | Funded as of<br>December 31,<br>2019 |
|---|----------------------|--------------------|---------------------|--------------------------------------|
| CZWSDA - China G2                         | 600,000              |                    | 600,000             | 600,000                              |
| Grameen America - Austin                  | 1,000,000            | -                  | 1,000,000           | 1,000,000                            |
| Grameen America - Boston                  | 500,000              | -                  | 500,000             | 500,000                              |
| Democratic Republic Congo G2              | 500,000              | 500,000            | 500,000             | 500,000                              |
| CAURIE Microfinance - Senegal G2          | -                    | 1,000,000          | 1,000,000           | 1,000,000                            |
| Israel G2                                 | 500,000              | 1,000,000          | 500,000             | 500,000                              |
| Dominican Republic G2                     | 500,000              | 700,000            | 700,000             | 700,000                              |
| Vietnam G2                                | 1,003,000            | 700,000            | 1,003,000           | 1,003,000                            |
| Thailand G2                               | 1,005,000            | 650,000            | 650,000             | 650,000                              |
| Cambodia G2                               | -                    | 1,312,476          | 1,312,476           | 1,312,476                            |
| Cameroon                                  | 300,000              | 1,312,470          | 300,000             | 300,000                              |
| India G3                                  | 500,000              | 3,610,000          | 3,610,000           | 3,610,000                            |
| Philipines G2                             | 634,535              | 3,010,000          |                     |                                      |
| Tanzania G3                               | 300,000              | -                  | 634,535<br>300,000  | 634,535                              |
| Panama                                    | 500,000              | -                  | 500,000             | 300,000                              |
| Paraguay G2                               |                      | -                  | ,                   | 500,000                              |
| El Salvador ASCI                          | 1,000,000            | -                  | 1,000,000           | 1,000,000                            |
| Brazil I8                                 | 310,500              | -                  | 310,500             | 310,500                              |
| IRC 19                                    | 56,660<br>75,000     | -                  | 56,660<br>75,000    | 56,660<br>75,000                     |
| Guatemala I10 SolCom                      | 54,000               | -                  | 73,000<br>54,000    | 54,000                               |
| USA - IRC (Saltlake City)                 | 50,000               | -                  | 50,000              | 50,000                               |
| Colombia G2 CMA                           | 350,000              | -                  | 350,000             | 350,000                              |
| Malawi I11 MicroLoan Foundation           | 90,351               | -                  | 90,351              | 90,351                               |
| Togo Entrepeneurs de Monde                | 400,000              | -                  | 400,000             | 400,000                              |
| Zambia MLF Zambia                         |                      | -                  | -                   |                                      |
| Grammen Scotland                          | 507,777              | -                  | 507,777             | 507,777                              |
|   | 370,000              | -                  | 370,000             | 74,000                               |
| Ethiopia- Buusaa Ganofaa                  | 250,000              | -                  | 250,000             | 250,000                              |
| Canada Alterna Saving<br>USA SM Desmoines | 76,000               | -                  | 76,000<br>300,000   | 76,000                               |
| Gambia Reliance                           | 300,000              | -                  |                     | 300,000                              |
|   | 500,000              | -                  | 500,000             | 500,000                              |
| Haiti G4                                  | 500,000              | -                  | 500,000             | 500,000                              |
| USA - Grameen America (Newark)            | 250,000              | -                  | 250,000             | 250,000                              |
| USA - Grameen America (Miami)             | 250,000              | -                  | 250,000             | 250,000                              |
| Nigeria- Babban Gona                      | -                    | 500,000            | 500,000             | 500,000                              |
| Zambia R20                                | -                    | 250,000            | 250,000             | 250,000                              |
| Bhutan RENEW                              | 300,000              | -                  | 300,000             | 300,000                              |
| Sri Lanka G2 BMIC                         | 500,000              | -                  | 500,000             | 500,000                              |
| Myanmar BRAC                              | 467,670              | -                  | 467,670             | 467,670                              |
| Sierra Leone G2                           | 500,000              | -                  | 500,000             | 500,000                              |
| Madagascar G2                             | -                    | 110,000            | 110,000             | 110,000                              |
| Uganda G3                                 | -                    | 300,000            | 300,000             | 100,000                              |
| Lebanon                                   | -                    | 500,000<br>540,000 | 500,000<br>540,000  | 500,000                              |
| Cote D'Ivoire G2                          | -                    | 549,000            | 549,000             | 549,000                              |
| Tanzania G4<br>Burking Face C2            | 450,000              | -                  | 450,000             | 300,000                              |
| Burkina Faso G2                           | 300,000              | -                  | 300,000             | 300,000                              |
| Vietnam G3                                | 300,000              | -                  | 300,000             | 300,000                              |
| Burundi G3                                | 400,000              | -                  | 400,000             | 400,000                              |
| Brazil G3                                 | 300,000              | -                  | 300,000             | 300,000                              |
| Kenya G4                                  | 86,000               | -                  | 86,000              | 86,000                               |

## SCHEDULE OF FUNDING COMMITMENTS DECEMBER 31, 2019

| Partner/Country             | Authorized<br>Grants | Authorized<br>PRIs | Total<br>Authorized | Funded as of<br>December 31,<br>2019 |
|-----------------------------|----------------------|--------------------|---------------------|--------------------------------------|
| Senegal G3                  | 200,000              | -                  | 200,000             | 200,000                              |
| Solomon Islands             | -                    | 545,000            | 545,000             | 545,000                              |
| Haiti G5                    | 200,000              | -                  | 200,000             | 200,000                              |
| Vietnam G4                  | 150,000              | -                  | 150,000             | 150,000                              |
| Haiti G6                    | 62,000               | -                  | 62,000              | 62,000                               |
| Guatemala G2                | 300,000              | -                  | 300,000             | 300,000                              |
| Chile G2                    | 300,000              | -                  | 300,000             | 200,000                              |
| Harlem                      | 250,000              | -                  | 250,000             | 250,000                              |
| Ghana G3                    | 300,000              | -                  | 300,000             | 300,000                              |
| Morocco G3                  | 300,000              | -                  | 300,000             | 85,000                               |
| Philippines G3              | -                    | 150,000            | 150,000             | 50,000                               |
| El Salvador G2              | 400,000              |                    | 400,000             | 400,000                              |
| Myanmar G2                  | 300,000              | _                  | 300,000             | 300,000                              |
| Mozambique                  | 300,000              | -                  | 300,000             | 300,000                              |
| Togo G2                     | 600,000              | -                  | 600,000             | 600,000                              |
| Zimbabwe                    | -                    | 300,000            | 300,000             | 300,000                              |
| Cameroon G2                 | 300,000              | -                  | 300,000             | 100,000                              |
| Tanzania G5                 | 500,000              | _                  | 500,000             | 333,784                              |
| Indonesia G4                | 636,438              | _                  | 636,438             | 636,438                              |
| Paraguay G3                 | 400,000              | _                  | 400,000             | 400,000                              |
| Rwanda G3                   |                      | 300,000            | 300,000             | 300,000                              |
| Uganda G4                   | 225,000              |                    | 225,000             | 125,000                              |
| Nigeria G2                  | -                    | 500,000            | 500,000             | 500,000                              |
| Egypt                       | 300,000              | -                  | 300,000             | 300,000                              |
| Bangladesh G2               | 400,000              | _                  | 400,000             | 300,000                              |
| Senegal G4                  | 250,000              | _                  | 250,000             | 250,000                              |
| Bangladesh G3               | 522,872              | _                  | 522,872             | 522,872                              |
| Ethiopia G5                 | 200,000              | -                  | 200,000             | 200,000                              |
| Liberia                     | -                    | 500,000            | 500,000             | 300,000                              |
| Honduras G3                 | 300,000              | -                  | 300,000             | 200,000                              |
| Guinea                      | 300,000              | -                  | 300,000             | 50,000                               |
| Kenya G5                    |                      | 180,000            | 180,000             | 120,000                              |
| Nigeria G3                  | 200,000              |                    | 200,000             | 200,000                              |
| India G5                    | 500,000              | _                  | 500,000             | 500,000                              |
| Ukraine                     |                      | 300,000            | 300,000             | 200,000                              |
| Vietnam G5                  | 300,000              |                    | 300,000             | 100,000                              |
| Zambia G3                   |                      | 450,000            | 450,000             | 300,000                              |
| Gambia G2                   | _                    | 750,000            | 750,000             | 250,000                              |
| Houston                     | 1,000,000            |                    | 1,000,000           | 400,000                              |
| Nepal G3                    | 1,000,000            | 606,414            | 606,414             | 282,925                              |
| Colombia G3                 | _                    | 300,000            | 300,000             | 100,000                              |
| India G4                    | _                    | 350,000            | 350,000             | 347,138                              |
| Burundi G4                  | 336,000              |                    | 336,000             | 252,000                              |
| Kenya G6 - Musoni           | 500,000              | -                  | 500,000             | 150,000                              |
| Kenya G7 - Boma             | 300,105              | -                  | 300,105             | 140,400                              |
| Lebanon G2                  |                      | 500,000            | 500,000             | 500,000                              |
| Costa Rica G3 - ACRG        | 487,562              |                    | 487,562             | 373,881                              |
| East Timor G2 - Moris Rasik | 400,000              | -                  | 400,000             | 200,000                              |
| Senegal G5 - CAURIE         | 600,000              | -                  | 600,000             | 200,000                              |

## SCHEDULE OF FUNDING COMMITMENTS DECEMBER 31, 2019

| Partner/Country                     | Authorized<br>Grants | Authorized<br>PRIs | Total<br>Authorized | Funded as of<br>December 31,<br>2019 |
|-------------------------------------|----------------------|--------------------|---------------------|--------------------------------------|
| Vanuatu - SPBD Vanuatu              | -                    | 500,000            | 500,000             | 300,000                              |
| Sierra Leone G3 - BRAC Sierra Leone | -                    | 600,000            | 600,000             | 200,000                              |
| Haiti G7 - Fonkoze Foundation       | 288,750              | -                  | 288,750             | 96,250                               |
| Burkina Faso G3 - EdM Burkina Faso  | 600,000              | -                  | 600,000             | 200,000                              |
| South Africa G3 - SEF               | -                    | 900,000            | 900,000             | 300,000                              |
| Bolivia G3 - Sembrar Sartawi        | 500,000              | -                  | 500,000             | 200,000                              |
| Albania - FED Invest                | -                    | 340,000            | 340,000             | 170,000                              |
| Zambia G4 - MLF Zambia              | 400,000              | -                  | 400,000             | 155,000                              |
| Ghana G4 - ID Ghana                 | 600,000              | -                  | 600,000             | 200,000                              |
| Uganda G5 - RUFI                    | -                    | 130,000            | 130,000             | 25,000                               |
| Egypt G2 - NHASD                    | 300,000              | -                  | 300,000             | -                                    |
| Israel G3 - KIEDF                   | 350,000              | -                  | 350,000             | 200,000                              |
| Rwanda G4 - BRAC Rwanda             | 800,000              | -                  | 800,000             | 300,000                              |
| Sri Lanka G3                        | 789,622              | -                  | 789,622             | 438,679                              |
| Myanmar G3 - BRAC Myanmar           | 1,000,000            | -                  | 1,000,000           | 440,000                              |
| Nepal G4 - Kalpavriksha             | 150,000              | -                  | 150,000             | 35,000                               |
| India G6 - CASHPOR                  | 1,000,000            | -                  | 1,000,000           | 600,000                              |
| Panama G2 - Microserfin             |                      | 500,000            | 500,000             | 200,000                              |
|                                     | \$ 61,468,365        | 35,196,594         | 96,664,959          | 85,355,562                           |